## BALANCE SHEET <br> As at Mar. 31st, 2010

| Items | Note | Ending balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. ASSETS |  |  |  |
| I. Cash and precious metals | 3 | 7.104.103.528.415 | 6.838.617.335.281 |
| II. Balances with the State Bank of Vietnam | 4 | 553.265.867.353 | 2.115.265.155.137 |
| III. Cash, precious metals at other credit institutions | 5 | 8.992.717.425.423 | 6.976.108.683.977 |
| 1. Deposits at other credit institutions |  | 8.992.695.743.553 | 6.777.637.500.379 |
| 2. Loans at other credit institutions |  | 21.681 .870 | 198.471.183.598 |
| 3. Provisions for loss on loans to other credit institutions |  |  |  |
| IV. Securities trading |  | 14.632.303.000 | 98.823.528.310 |
| 1. Securities trading | 6 | 19.318.972.180 | 108.696.543.736 |
| 2. Provision for devaluation of securities trading | 6 | (4.686.669.180) | (9.873.015.426) |
| V. Derivative tools and other financial assets | 7 | 24.430.902.009 | 4.121.834.722 |
| VI. Loans and advances to customers |  | 36.099.891.796.745 | 38.003.086.033.255 |
| 1. Loans and advances to customers | 8 | 36.478.983.523.983 | 38.381.854.834.878 |
| 2. Provision for loss on loans and advances to customers |  | (379.091.727.238) | (378.768.801.623) |
| VII. Investments in securities | 9 | 7.984.000.795.793 | 8.401.390.843.906 |
| 1. Securities available for sale | 10.1 | 163.883.474.692 | 332.515.107.832 |
| 2. Securities held to maturity date | 10.2 | 7.870.179.361.313 | 8.165.783.088.426 |
| 3. Provision for devaluation of securities invested | 10.1 | (50.062.040.212) | (96.907.352.352) |
| VIII. Long-term investment | 11 | 1.091.713.986.029 | 766.468.328.230 |
| 1. Investments in subsidiaries |  |  |  |
| 2. Investments in joint-venture | 11 |  |  |
| 3. Investments in associated companies |  | 160.350.000.000 | 145.350.000.000 |
| 4. Other long term investment | 12 | 990.219.450.000 | 679.335.450.000 |
| 5. Provision for devaluation of long-term investments | 12 | (58.855.463.971) | (58.217.121.770) |
| IX. Fixed asset |  | 922.860.713.141 | 937.558.069.784 |
| 1. Tangible fixed assets | 13 | 417.356.739.457 | 430.282.056.229 |
| - Historical cost |  | 591.468.184.994 | 586.088.713.847 |
| - Accumulated depreciation |  | (174.111.445.537) | (155.806.657.618) |
| 2. Financial leasing assets | 15 |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| 3. Intangible fixed assets | 14 | 505.503.973.684 | 507.276.013.555 |
| - Historical cost |  | 536.376.356.265 | 536.376.356.265 |
| - Accumulated depreciation |  | (30.872.382.581) | (29.100.342.710) |
| X. Properties |  |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| XI. Other assets | 16 | 1.493.701.909.331 | 1.306.915.812.817 |
| 1. Receivables |  | 619.930.893.010 | 540.859.896.255 |
| 2. Interest receivables |  | 563.441.302.421 | 494.628.404.191 |
| 3. Deferred tax assets |  |  |  |
| 4. Others |  | 310.329.713.900 | 271.427.512.371 |
| In there: Goodwill |  |  |  |
| 5. Provision for other risks |  |  |  |
|  |  |  |  |
| TOTAL ASSET |  | 64.281.319.227.239 | 65.448.355.625.419 |


|  |  |  |  |
| :---: | :---: | :---: | :---: |
| B. LIABILITIES |  |  |  |
| I. Deposits from State Treasury and State Bank | 17 | 25.571.752.488 | 1.611.075.169.608 |
| II. Deposits from other credit institutions | 18 | 1.421.375.904.878 | 2.527.654.093.909 |
| 1. Deposits | 19 | 893.790.102.196 | 1.956.487.243.932 |
| 2. Loans |  | 527.585.802.682 | 571.166.849.977 |
| III. Deposits from customers |  | 40.444.630.971.479 | 38.766.464.463.698 |
| IV. Derivative tools and other financial liabilities | 7 |  |  |
| V. Capital funding, fiduciary investment, loans held for credit risk | 20 | 6.583.334.962 | 6.375.966.811 |
| VI. Release valuable papers | 21 | 7.849.072.296.713 | 8.223.028.456.028 |
| VII. Other liabilities | 22 | 770.395.845.916 | 960.438.902.091 |
| 1. Interest payables |  | 346.159.843.221 | 331.617.488.171 |
| 2. Deferred corporate income tax |  | 13.243.991.992 | 13.243.991.992 |
| 3. Other payables and liabilities |  | 388.106.527.248 | 592.691.938.473 |
| 4. Provision for other risks |  | 22.885.483.455 | 22.885.483.455 |
|  |  |  |  |
| TOTAL LIABILITIES |  | 50.517.630.106.436 | 52.095.037.052.145 |
|  |  |  |  |
| VIII. OWNERS' CAPITAL \& FUNDS |  | 13.763.689.120.803 | 13.353.318.573.274 |
| 1. Capital | 23 | 12.526.947.129.844 | 2.526.947.129.844 |
| - Chartered capital |  | 8.800.080.000.000 | 8.800.080.000.000 |
| - Capital for finance of fixed assets and basic construction |  | 15.395.729.844 | 15.395.729.844 |
| - Capital surplus |  | 3.711.471.400.000 | 3.711.471.400.000 |
| - Treasury stock |  |  |  |
| - Preferred stock |  |  |  |
| - Others |  |  |  |
| 2. Reserves funds | 24 | 378.550.966.693 | 377.855.272.940 |
| 3. Difference in exchange rate |  | (5.628.140.796) |  |
| 4. Difference in assets revaluation |  |  |  |
| 5. Retained profit / acc. loss | 24 | 863.819.165.062 | 448.516.170.490 |
| - Profit (loss) this year |  | 415.302.994.572 | 390.655.902.314 |
| - Acc. Profit (loss) last year |  | 448.516.170.490 | 57.860.268.176 |
| IX. Minority interest |  |  |  |
|  |  |  |  |
| TOTAL LIABILITIES AND OWNERS' CAPITAL |  | 64.281.319.227.239 | 65.448.355.625.419 |

## INCOME STATEMENT

Quarter 1/ 2010

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Interest and similar income | 14 |  | 1.269.450.134.979 | 955.175.063.189 | 1.269.450.134.979 | 955.175.063.189 |
| 2. Interest and similar expenses | 15 |  | 755.568.517.875 | 503.885.950.713 | 755.568.517.875 | 503.885.950.713 |
| I. Net interest income |  |  | 513.881.617.104 | 451.289.112.476 | 513.881.617.104 | 451.289.112.476 |
| 3. Fee and commission income |  |  | 71.425.141.494 | 40.021.604.194 | 71.425.141.494 | 40.021.604.194 |
| 4. Fee and commission expenses |  |  | 15.586.874.347 | 6.813.837.663 | 15.586.874.347 | 6.813.837.663 |
| II. Net fee and commission income (loss) |  |  | 55.838.267.147 | 33.207.766.531 | 55.838.267.147 | 33.207.766.531 |
| III. Net gain/loss from dealing in foreign currencies and gold | 16 |  | 21.632.657.424 | 53.041.356.271 | 21.632.657.424 | 53.041.356.271 |
| IV. Net gain/loss from dealing the trading securities | 17 |  | 352.262.870 |  | 352.262.870 |  |
| V. Net gain/loss from dealing of investment securities | 18 |  | (928.587.990) | (10.612.886) | (928.587.990) | (10.612.886) |
| 5. Other incomes |  |  | 15.102.868.279 | 2.289.583.252 | 15.102.868.279 | 2.289.583.252 |
| 6. Other expenses |  |  | 14.446.933 | 1.891 .845 | 14.446.933 | 1.891 .845 |
| VI. Net other incomes |  |  | 15.088.421.346 | 2.287.691.407 | 15.088.421.346 | 2.287.691.407 |
| VII. Income from investment in other entities | 19 |  | 201.530.444 | 135.020.537 | 201.530.444 | 135.020.537 |
| VIII. General and adminstration expenses | 20 |  | 190.763.173.773 | 146.405.029.790 | 190.763.173.773 | 146.405.029.790 |
| IX. Operating profit before provision for credit losses |  |  | 415.302.994.572 | 393.545.304.546 | 415.302.994.572 | 393.545.304.546 |
| X. Provision for credit losses |  |  |  | 11.935.030.000 |  | 11.935.030.000 |
| XI. Profit before tax |  |  | 415.302.994.572 | 381.610.274.546 | 415.302.994.572 | 381.610.274.546 |
| 7. Corporate income tax - current |  |  |  |  |  |  |
| 8. Corporate income tax - deffered |  |  |  |  |  |  |
| XII. Corporate income tax |  |  |  |  |  |  |
| XIII. Profit after tax |  |  | 415.302.994.572 | 381.610.274.546 | 415.302.994.572 | 381.610.274.546 |
| XIV. Minority interest |  |  |  |  |  |  |
| XV. EPS (VND/share) | 13.5 |  |  |  |  |  |

(HLOWS STATEME

## Quarter 1/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
|  |  |  |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Interest income and similar earnings received |  |  | 1.200.792.911.951 | 1.030.293.141.847 |
| 2. Interest expenses and similar expenses paid |  |  | (741.026.162.825) | (532.136.499.887) |
| 3. Income from services received |  |  | 55.848.885.417 | 33.207.766.531 |
| 4. Difference in the amount of income / expenses from the business (foreign currency, gold and securities) |  |  | (30.975.326.082) | 53.030.743.385 |
| 5. Others income |  |  | 13.730.245.868 | 646.787 .981 |
| 6. Proceeds of the debt has been processed delete, offset by risk source |  |  | 1.358.175.478 | 1.640.903.426 |
| 7. Money to pay for staff and operations management, public service |  |  | (195.800.160.283) | (136.286.484.194) |
| 8. Income tax paid in the period |  |  | (99.603.267.881) |  |
| CASH FLOWS FROM OPERATING ACTIVITIES BEFORE CHANGES IN OPERATING ASSETS AND LIABILITIES |  |  | 204.325.301.643 | 450.396.359.089 |
|  |  |  |  |  |
| Changes in operating assets |  |  |  |  |
| 9. Increase/(decrease) in placements with and loans to other credit institutions |  |  | 3.429.501.728 | (39.660.000.000) |
| 10. Increase/(decrease) in trading securities and investment securities |  |  | 653.612.931.809 | (553.503.253.995) |
| 11. Increase/(decrease) in derivatives and other financial assets |  |  | (20.309.067.287) | 27.912.187.087 |
| 12. Increase/(decrease) in loans and advances to customers |  |  | 1.902.871.310.895 | (4.388.590.472.651) |
| 13. Increase/(decrease) in reserve account to offset the loss |  |  |  | (135.629.286.882) |
| 14. Increase/(decrease) in other operating assets |  |  | (115.185.917.456) | (102.092.257.134) |
|  |  |  |  |  |
| Changes in operating liabilities |  |  |  |  |
| 15. Increase/(decrease) in borrowings from the State and SBV |  |  | (1.585.503.417.120) | 479.393.034 |
| 16. Increase/(decrease) in placements and borrowings from other credit institutions |  |  | (1.106.278.189.031) | 582.251.736.001 |
| 17. Increase/(decrease) in deposits from customers |  |  | 1.678.166.507.781 | 1.573.268.882.605 |
| 18. Increased release of valuable papers and bonds |  |  | (373.956.159.315) | 184.079.645.458 |
| 19. Increased capital funding, fiduciary investment, lending and credit institutions, which risk |  |  | 207.368.151 | 234.225.637 |
| 20. Increase financial instruments and derivative financial instruments other |  |  |  |  |
| 21. Increasing interest, fees paid |  |  | (79.941.903.344) | (668.108.294.885) |
| 22. Pay from the funds |  |  | (2.184.306.247) | (847.169.158) |
|  |  |  |  |  |
| I. NET CASH FLOWS FROM OPERATING ACTIVITIES |  |  | 1.159.253.962.207 | (3.069.808.305.794) |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of fixed assets |  |  | (5.379.471.147) | (29.808.393.686) |
| 2. Cash received from liquidating fixed assets |  |  |  |  |
| 3. Cash paid for liquidation fixed assets |  |  |  |  |
| 7. Cash paid for joining capital in other entities |  |  | (325.884.000.000) | (3.300.000.000) |
| 8. Cash received from liquidating investments in other entities |  |  |  |  |
| 9. Cash received from interest, dividend and distributed profit |  |  | 839.872.645 | 135.020.537 |
|  |  |  |  |  |
| II.NET CASH FLOWS FROM INVESTING ACTIVITIES |  |  | (330.423.598.502) | (32.973.373.149) |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Increase charter capital |  |  |  |  |
| 4. Dividend, profit paid for owners |  |  |  |  |
| 6. Revenue from the sale of stock funds |  |  |  |  |
|  |  |  |  |  |
| III. NET CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
|  |  |  |  |  |
| IV. NET CASH DURING THE PERIOD |  |  | 828.830.363.705 | (3.102.781.678.943) |
|  |  |  |  |  |
| V. CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR |  |  | 15.043.519.990.797 | 17.385.638.989.568 |
| VI. Influence of foreign exchange fluctuation |  |  | (5.305.215.181) | 47.986.959.334 |
| VII. CASH AND CASH EQUIVALENTS AT END OF YEAR |  |  | 15.867.045.139.321 | 14.330.844.269.959 |

